



Three learnings (or insights) I've received due to my previous professional experience as a recruiter.

Olga Guskova
10th October, 2018

Agenda

- ✓ The meaning of recruitment
- ✓ Three insights, that I've received
- ✓ My learnings and skills
- ✓ Conclusion



RECRUITMENT



- Recruitment refers to the overall process of attracting, selecting and appointing suitable candidates for jobs within an organisation.

Successful recruiter:

- Tolerance
- Sociability
- Flexibility
- Responsibility
- Stress resistance
- Exact memory
- Diplomacy
- Learning agility
- Empathy
- Intuition
- Active listening skills
- Approachability
- Structuring
- Goodwill



ENVIRONMENT OF RECRUITING



THREE INSIGHTS



To be on the same wavelength with hiring manager



Broader view of the labor market



Building a dialogue with the candidate



Multitasking



Stephen R. Covey



SEARCH TECHNOLOGY, ASSESSMENT AND SELECTION OF STAFF



CVs analysis



4D interview



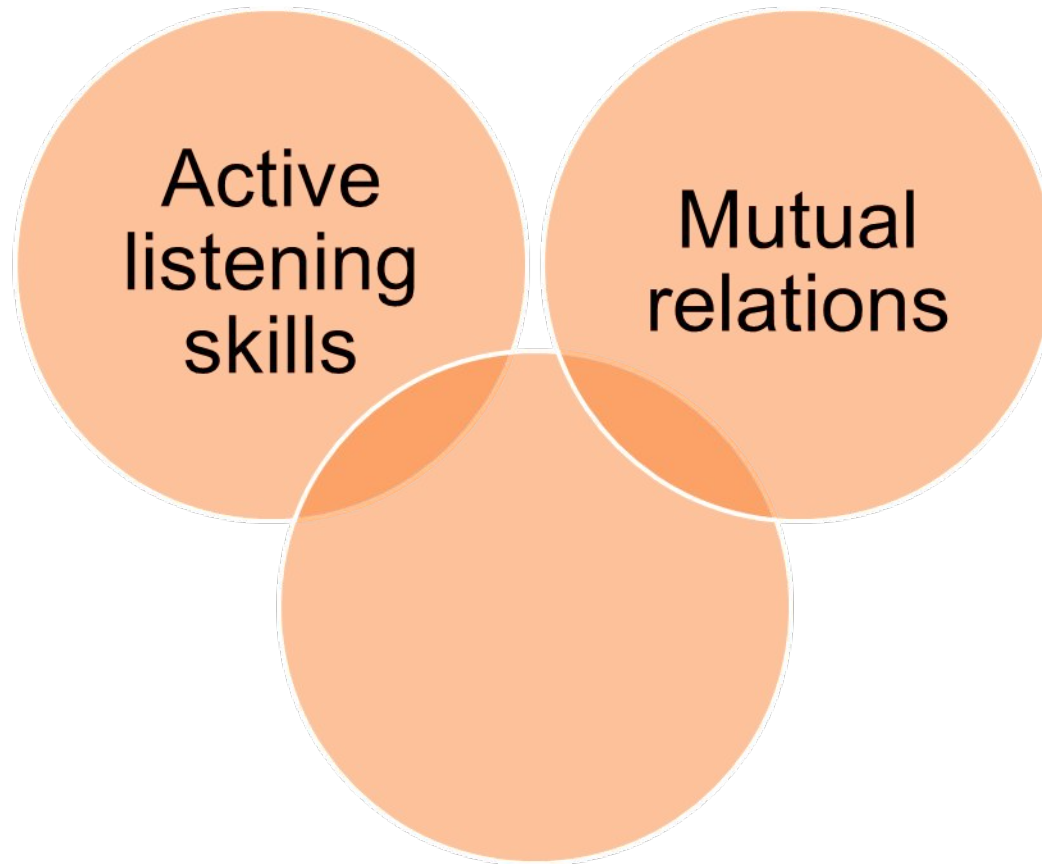
Matching solutions for
candidates



Feedback for
candidates

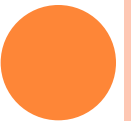


COMMUNICATION SKILLS



The only way
to do
great work
is to love
what you do.

Steve Jobs



Thank you for attention!



Questions?

