

"Advertising is the tool of the seller, that helps him to affect you and make buy his goods"

**Canadian writer Marshal McLuhan** 

attractive, amusing, awful durable, dull various, valuable, verbal emotional, effect, expensive ridiculous, reliable talent, terrible, tiresome interesting, innovative silly, successful, stylish illegal, impressive, **improbable** negative, new, nonsense gay, good, glamour

Life tas	es good	Coca Cola
Connect	ing people	NOKIA
Come a	nd live the magic	Disney
Better io	leas. Driving by you	FORD
Where 1	noney lives	CITIBANK
Change	the way you see the world	SONY
Awaken	your sense	NESCAFE
Just do	t	NIKE
Share m	oments. Share life	KODAK
It helps	protect your skin	NIVEA

## Advertisement

- What is advertisement?
- Functions of advertisement
- Types of advertisement
  - Advantages and disadvantages of advertisement
  - What techniques make advertising so powerful and successful?

# Advertisement

a marketing tool used to raise public awareness of a certain object

### Functions of advertisement

to attract public interest to something; to maintain this interest and constantly remind us of a product or a service; to inform people of a brand or a company

# Types of advertisement According the purpose Political Commercial Social

### According the <u>place</u>

- Outdoor
- Indoor
- On-line ads
- Print ads
- Periodical ads
- ✓ Point of sale ads
- Broadcast ads
- Celebrity ads
- ✓ Food packaging ads
- Mobile billboards ads





is beyond our control, we cannot fully eliminate it, because it is everywhere, it is often annoying

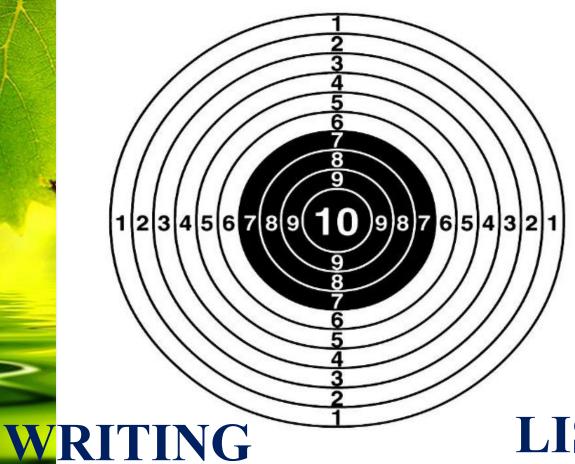
# What techniques make advertising so powerful and successful?

- Repetition
- Sound effects
- Imperative
- Bandwagon
  - Personification
  - Memorable slogan
  - Celebrities
  - Storyline (a plot)

## Reflective dartboard (target)

READING

**SPEAKING** 



LISTENING





#### 1. My Success at the Lesson



#### Where are you now?

- 1. I'm at the top because .....
- 2. I'm at the bottom because ....

