

"Advertising is the tool of the seller, that helps him to affect you and make buy his goods"

Canadian writer Marshal McLuhan

attractive, amusing, awful durable, dull various, valuable, verbal emotional, effect, expensive ridiculous, reliable talent, terrible, tiresome interesting, innovative silly, successful, stylish illegal, impressive, **improbable** negative, new, nonsense gay, good, glamour

Life tas	es good	Coca Cola
Connect	ing people	NOKIA
Come a	nd live the magic	Disney
Better io	leas. Driving by you	FORD
Where 1	noney lives	CITIBANK
Change	the way you see the world	SONY
Awaken	your sense	NESCAFE
Just do	t	NIKE
Share m	oments. Share life	KODAK
It helps	protect your skin	NIVEA

Advertisement

- What is advertisement?
- Functions of advertisement
- Types of advertisement
 - Advantages and disadvantages of advertisement
 - What techniques make advertising so powerful and successful?

Advertisement

a marketing tool used to raise public awareness of a certain object

Functions of advertisement

to attract public interest to something; to maintain this interest and constantly remind us of a product or a service; to inform people of a brand or a company

Types of advertisement According the purpose Political Commercial Social

According the <u>place</u>

- Outdoor
- Indoor
- On-line ads
- Print ads
- Periodical ads
- ✓ Point of sale ads
- Broadcast ads
- Celebrity ads
- ✓ Food packaging ads
- Mobile billboards ads





is beyond our control, we cannot fully eliminate it, because it is everywhere, it is often annoying

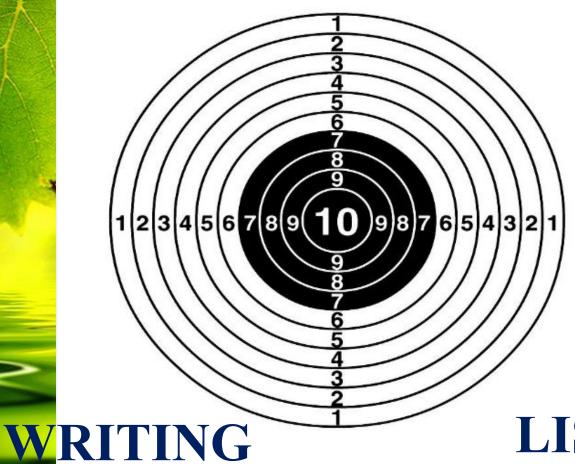
What techniques make advertising so powerful and successful?

- Repetition
- Sound effects
- Imperative
- Bandwagon
 - Personification
 - Memorable slogan
 - Celebrities
 - Storyline (a plot)

Reflective dartboard (target)

READING

SPEAKING



LISTENING





1. My Success at the Lesson



Where are you now?

- 1. I'm at the top because
- 2. I'm at the bottom because

