

# Lean Six Sigma

## Accelerating Implementation Methodology (AIM)

LEAN SIX SIGMA ACADEMY

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# Accelerating implementation methodology (AIM) roadmap

AIM is a systematic approach that translates behavioral research into operational tactics and strategies that you apply to implement your projects faster and more successfully. It's a full suite of learning programs, tools, measurement diagnostics and action principles that work together as a system to drive changes on time, on budget, with all business, technical, and human objectives met.



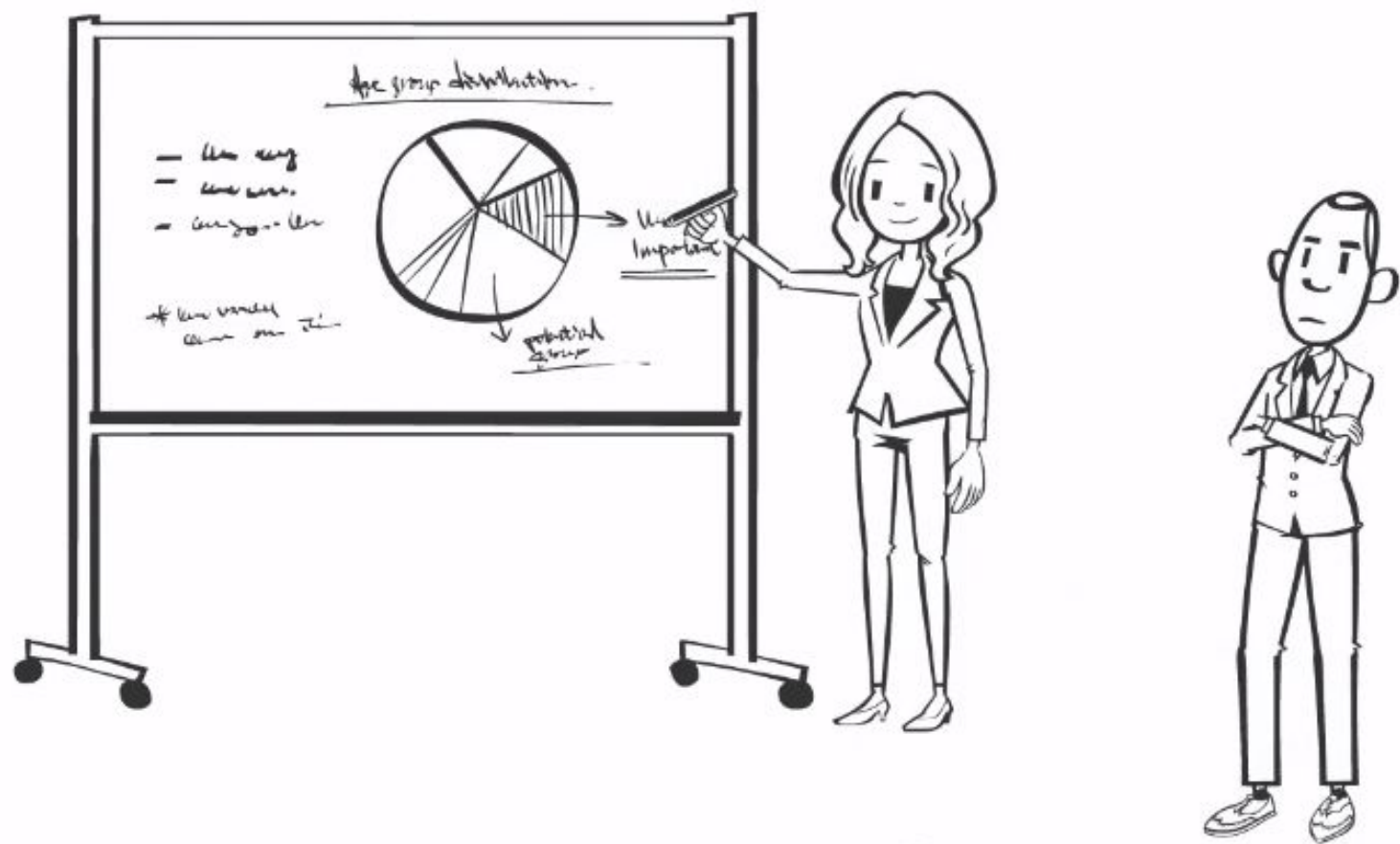
# AIM change management methodology

AIM provides a set of 10 core steps that are applied to any type of project or initiative (from straight-forward changes to transformational changes) to substantially improve the likelihood of implementation success. The AIM methodology is:

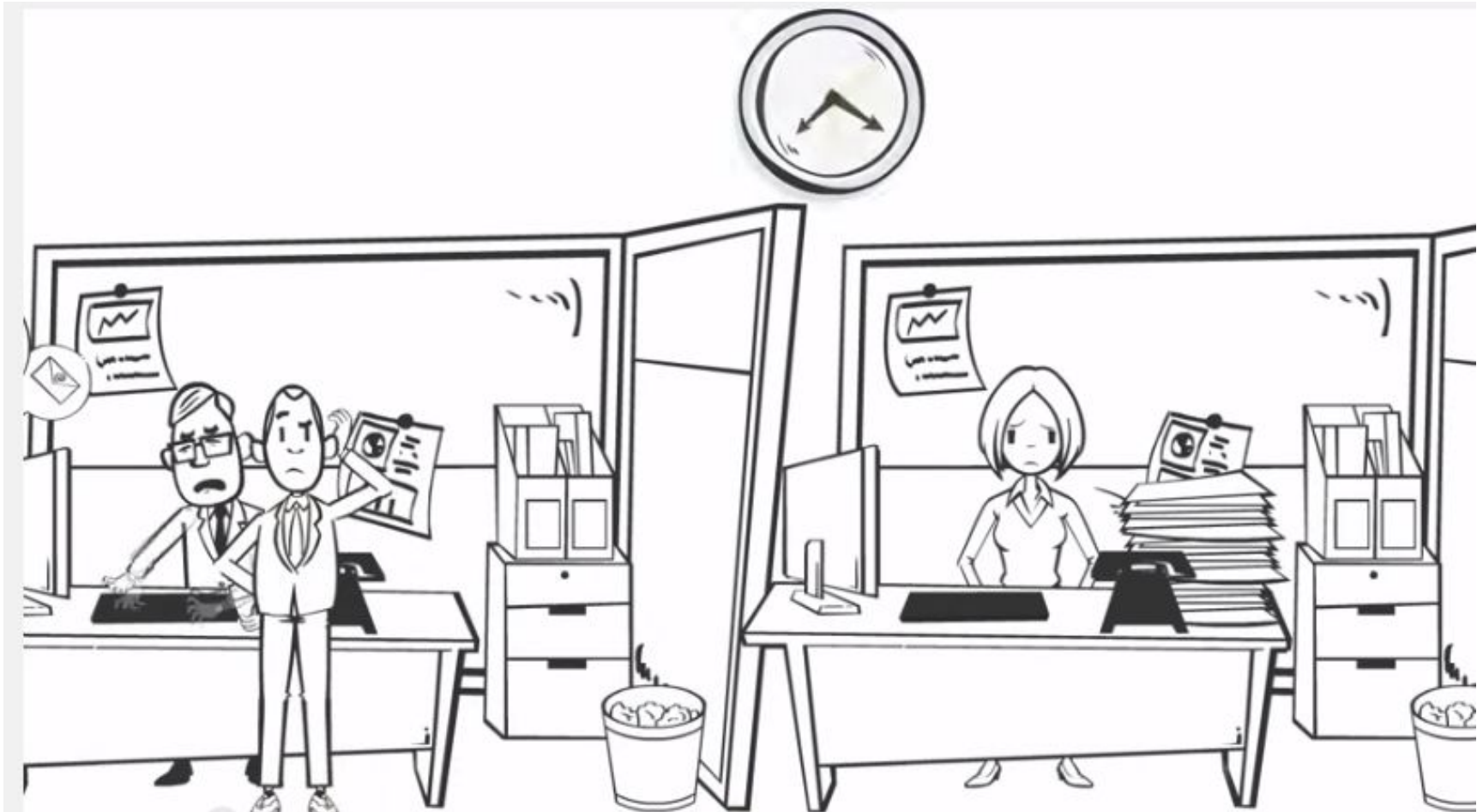
- ✓ **Deliverables focused** – major steps are associated with specific, practical outcomes
- ✓ Integrates with your own project management methods to provide a **seamless methodology**
- ✓ **Scalable** for any size project or organization
- ✓ Both **strategic and tactical**
- ✓ **Flexible** – core principles can be applied in whatever sequence makes sense and for any kind of initiative, including transformational change
- ✓ **Not external consultant dependent over the long-term** – emphasis is on building internal capacity to push methodology out, down and across the organization
- ✓ **Data** -driven and customized to your needs based on the results of validated measurement/diagnostic tools
- ✓ **Robust** – includes learning, consulting oversight, and measurement

# AIM framework overview

An overview of the AIM Framework from the Implementation Experts at Lean Six Sigma Academy



# What changes are necessary in your organization?



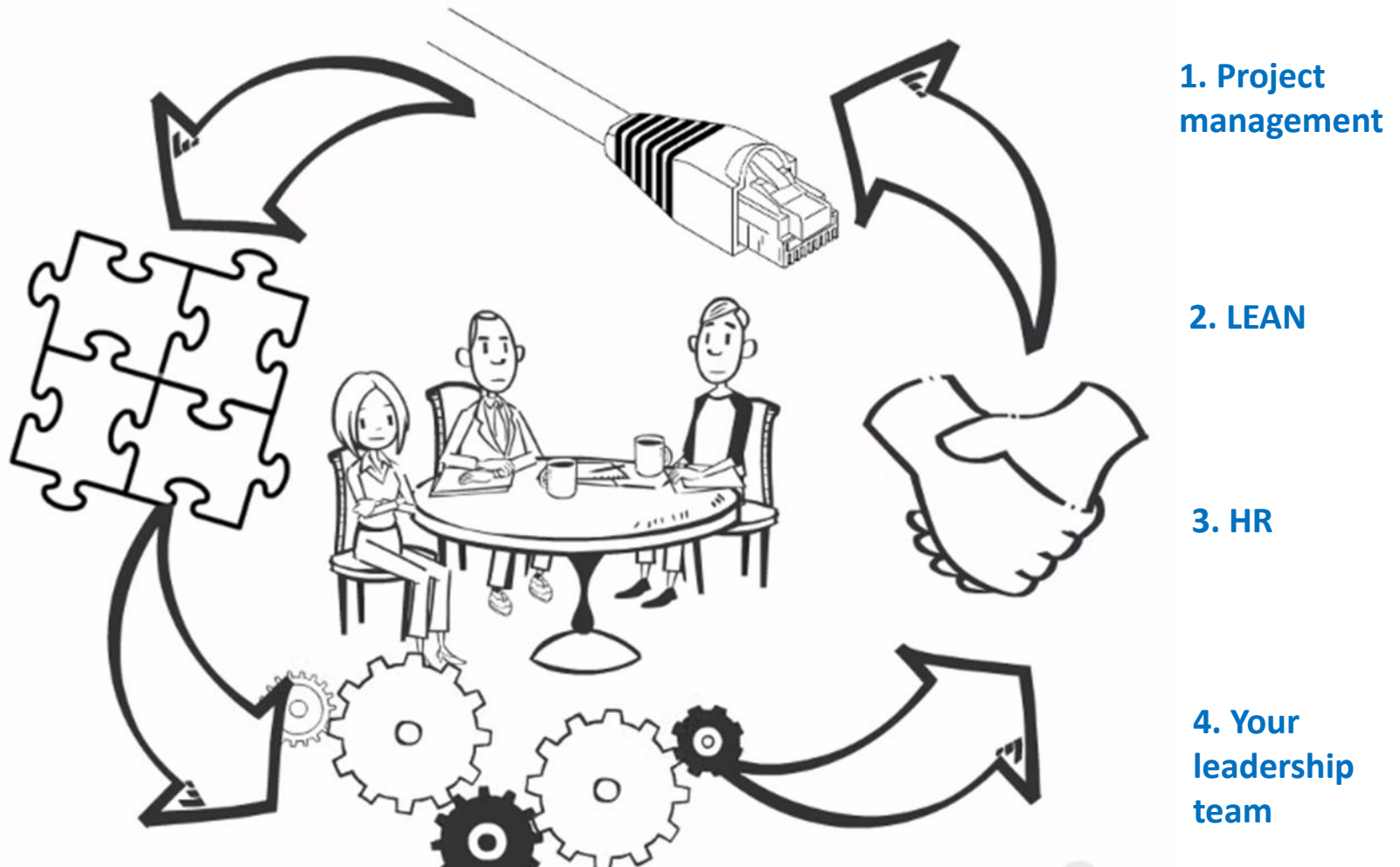
## How provide change implementation?



Not just up and running, but  
fully adopted so you have the  
new way sustained past launch.



## Coordinated effort of IT

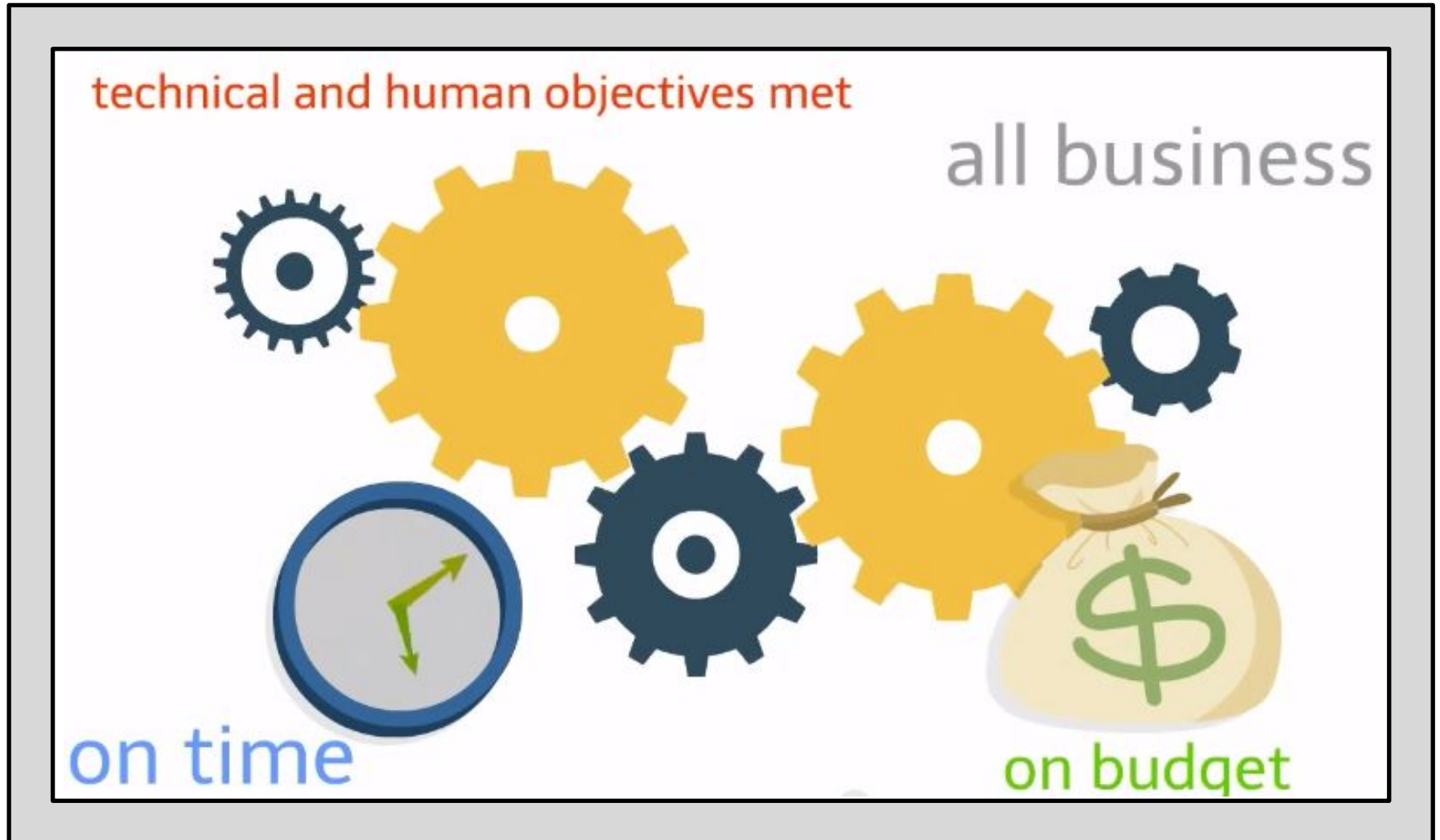


## Change risks

- Different Opinions on the scope of the change
- Resistance
- Cultural differences
- Lack of active change leadership at all levels
- Ineffective communication
- No reinforcement



## AIM goals

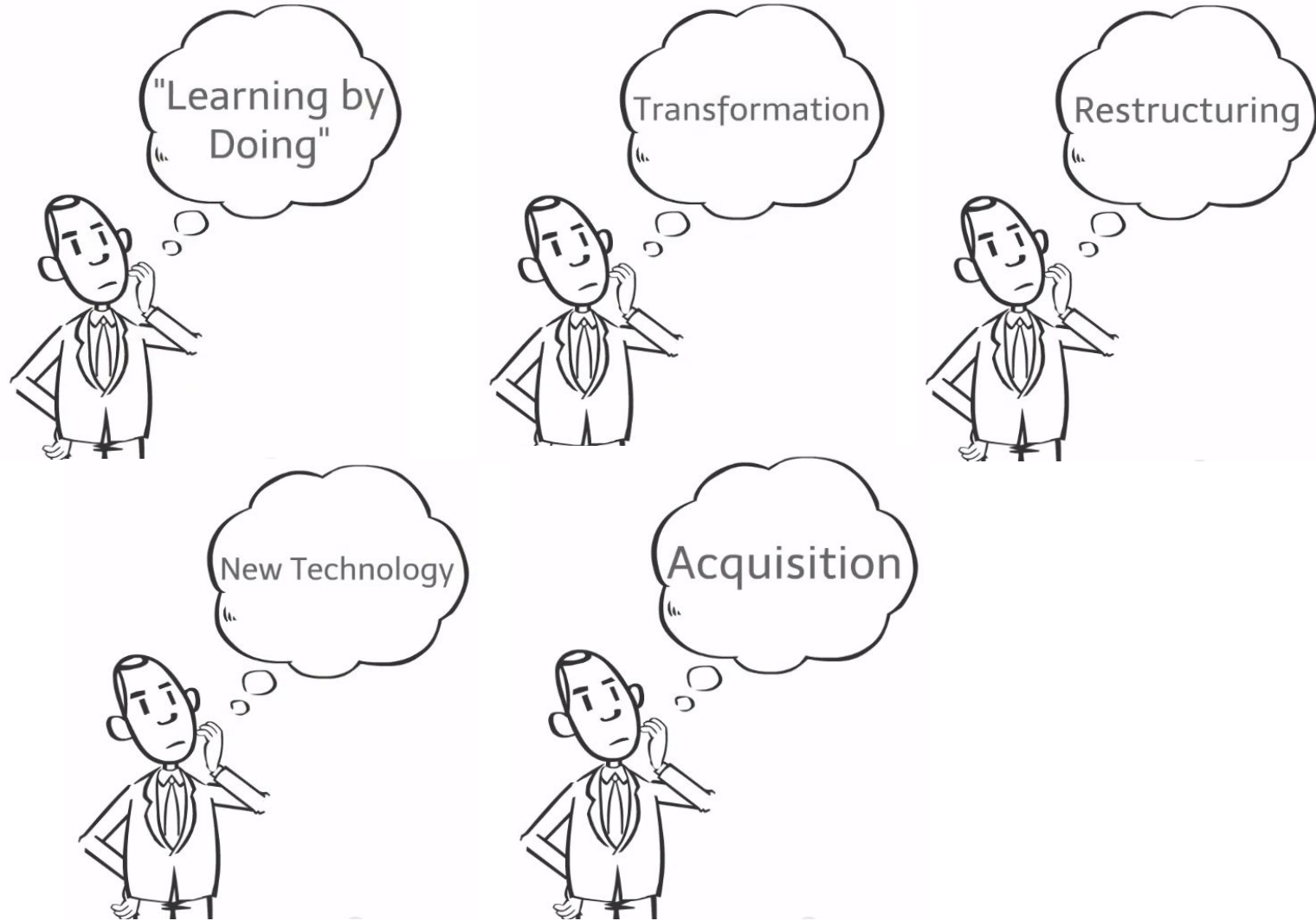


## AIM drives changes

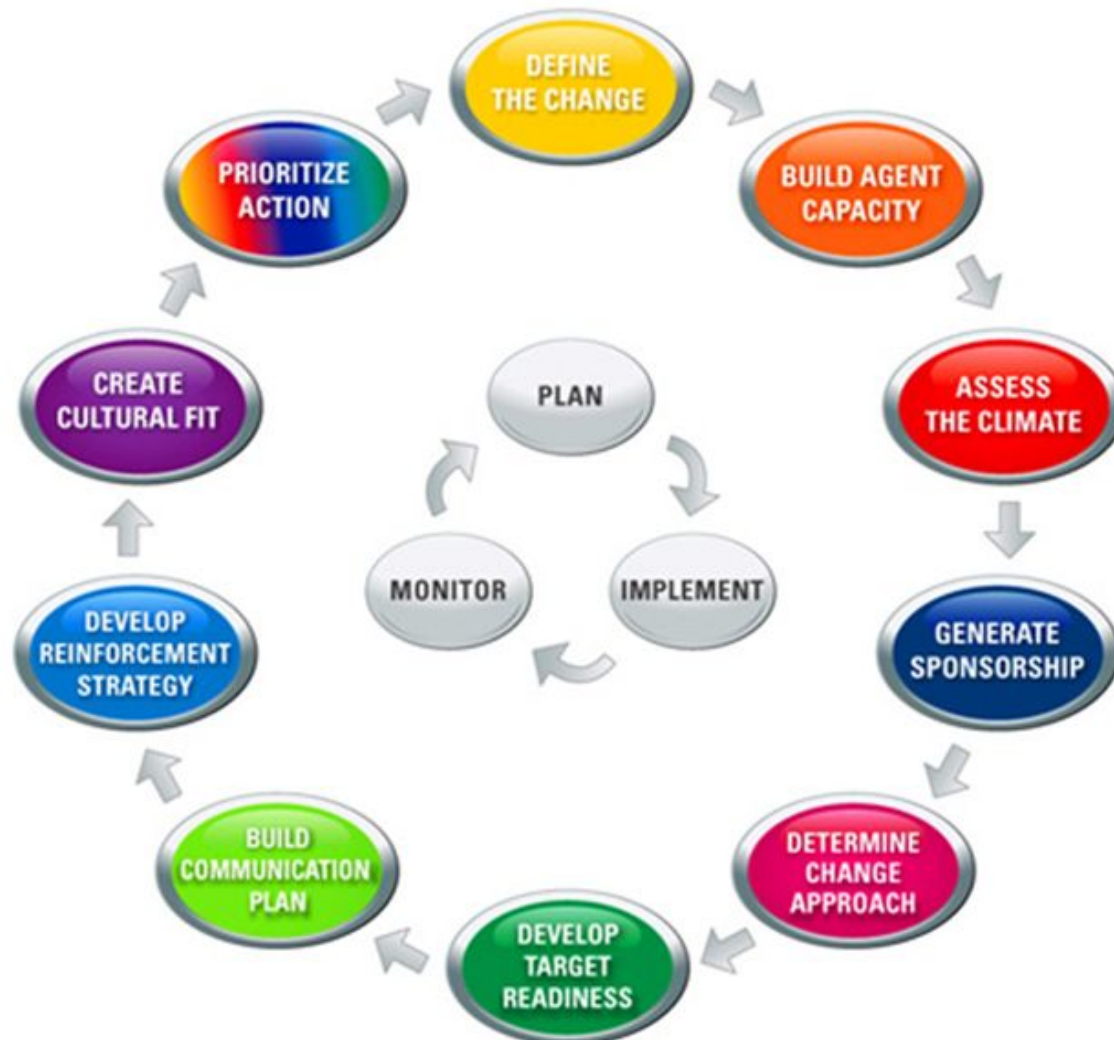
FASTER!  
BETTER!  
**CHEAPER!**



## Learning approach



# AIM change blueprint



## AIM principles

One Process  
One Language  
One Approach



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**Know-how to get things done**



**LEAN SIX SIGMA ACADEMY**

Know-how to get things done

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