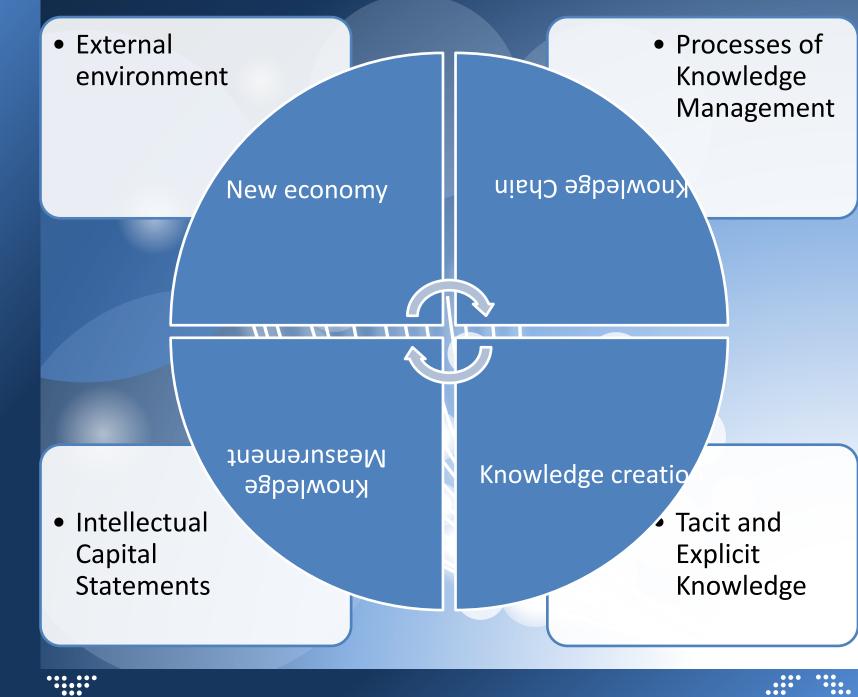
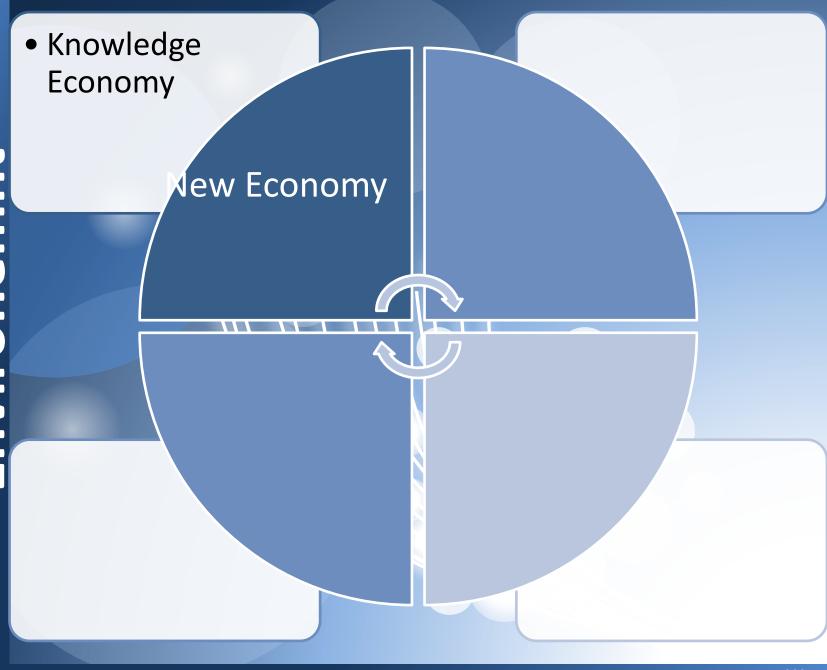
Knowledge Management













Change is one constant in new economy









intensity

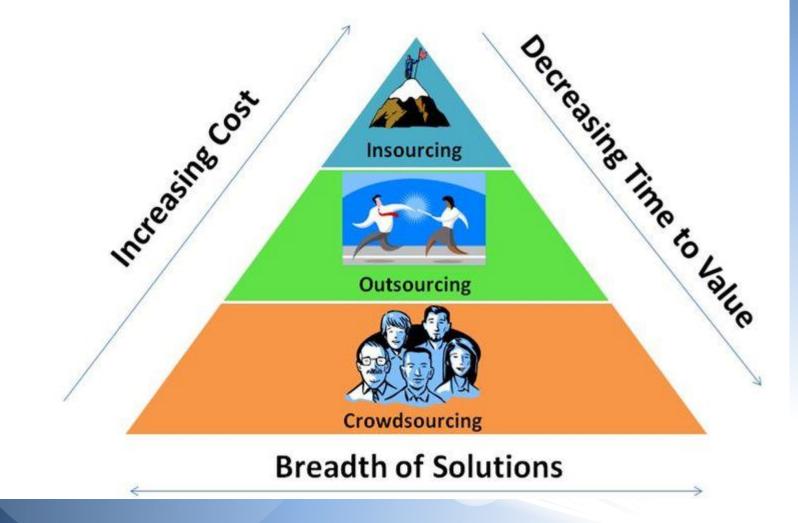
intelligence

Networking

Open innovation Other firm's market Our new Licence, spin market out, divest Internal technology base Our current Internal/external market venture handling External technology insourcing External technology base Stolen with pride from Prof Henry Chesbrough UC Berkeley, Open Innovation, Renewing Growth from Industrial R&D, 10th Annual Innovation Convergence, Minneapolis Sept 27, 2004



Comparing Service Delivery Paradigms

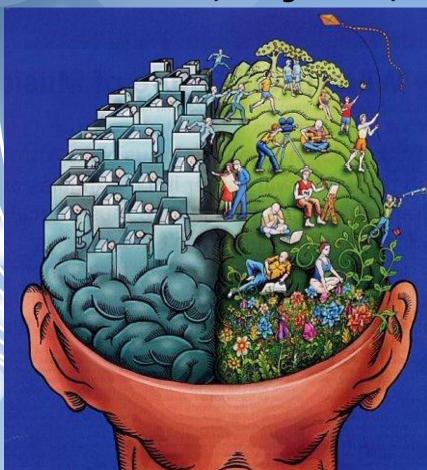


IQ, EQ, SQ

Right hemisphere: Color, imagination,

Left hemisphere:

Numbers, logic



fference from raci

grow through

abundance. Unlike most resources that become depleted when used, information and knowledge can be shared, and actually

ot of scarcity, but rather of

Pricing value depends heavily on context. The same information or knowledge can have vastly different value to different people, or even to the same person at different times.

Knowledge Economy

Communication is increasingly being seen as fundamental to knowledge flows.

knowledge is often embedded into system or process, or is a part of an individual, than it can "walk out of the door" in people's heads.