

# MANAGEMENT



Presentaion

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# OutLine

- 1) What is Management
- 2) Historical Background of Management
- 3) What does a Manager do
- 4) Functions of Management
- 5) Skills of good manager
- 6) Funny management Stories
- 7) Six mostly common problems of Ukrainian managers
- 8) Why I want to be a manager

# WHAT IS MANAGEMENT

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# HISTORICAL BACKGROUND MANAGEMENT

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As early as 4000 B.C., the Egyptians were aware of the importance of planning, organizing and controlling. The huge pyramids of Egypt stand a mute testimony to the managerial and organizational abilities of the ancient Egyptian civilization

# WHAT DOES A MANAGER DO:



# BUILD A TEAM

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Find people for whom you can rely!



# MOTIVATE YOU TEAM

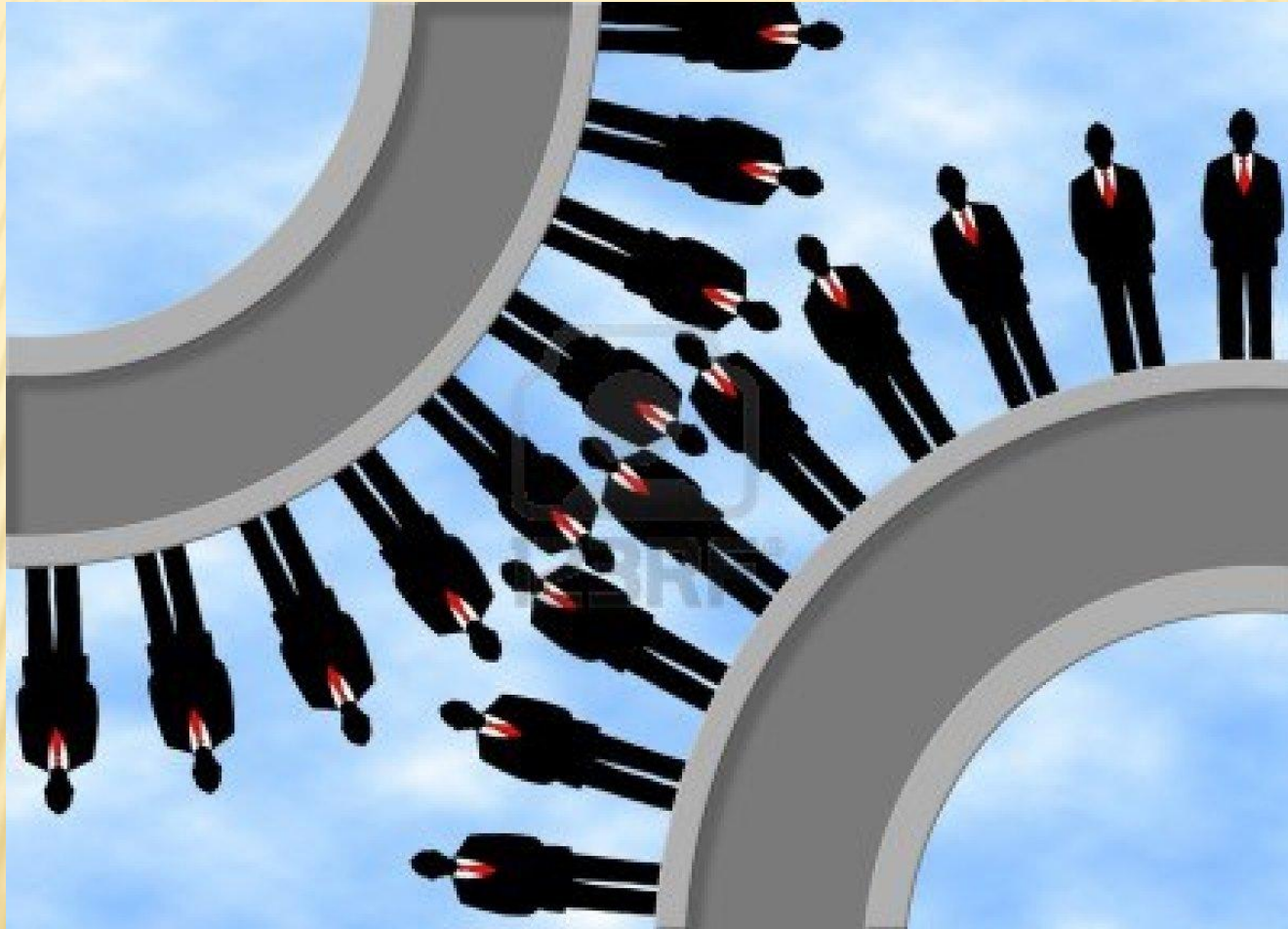
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Find unique motivation for each member of your team



# KEEP YOUR TEAM FUNCTION AS A PART OF THE WHOLE COMPANY

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# MAKE CHANGES EVERY DAY AND FIX THINGS

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# FUNCTIONS OF MANAGEMENT:



# PLANNING

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Planning will help you to succeed



# ORGANISING

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# STAFFING

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**Put right man on right job , square pegs in square holes and round pegs in round holes.**



# DIRECTING

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# CONTROLLING

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**Controlling everything is really difficult and responsible work!**



# SKILLS OF MANAGER:

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# GOOD ORGANIZATION

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# GOOD TIME MANAGEMENT

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# FORWARD-PLANNING AND STRATEGY

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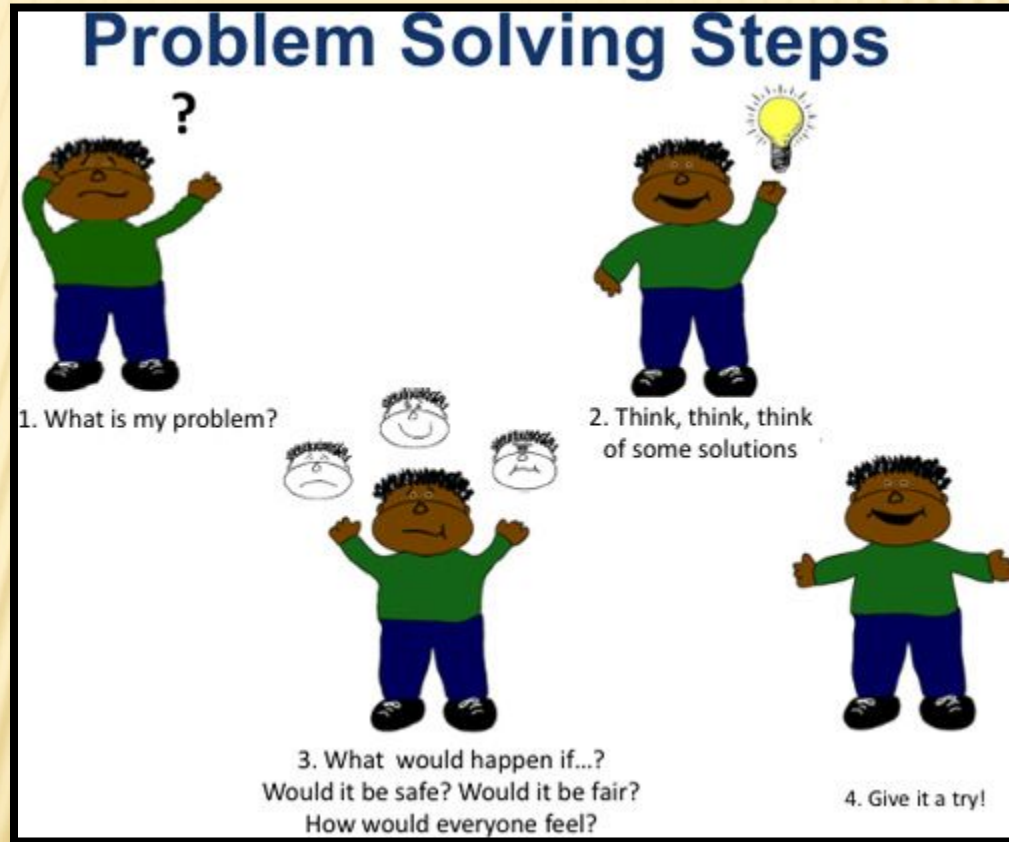


# COMMUNICATION

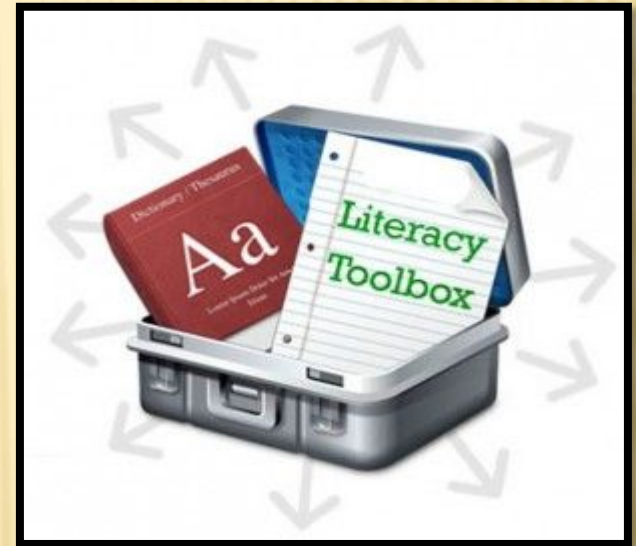
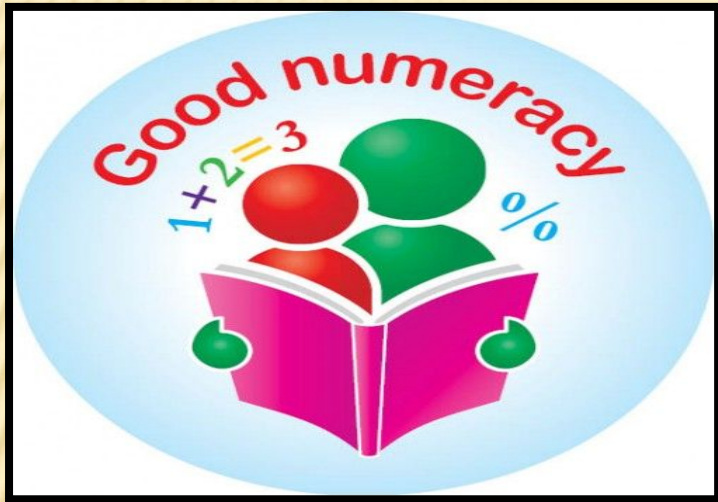
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# PROBLEM-SOLVING



# ADMINISTRATIVE AND FINANCIAL SKILLS



# LEADERSHIP

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# FUNNY MANAGEMENT STORIES





# SIX MOSTLY COMMON PROBLEMS OF UKRAINIAN MANAGERS

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# TOP 6 DEADLY SINS OF UKRAINIAN MANAGEMENT

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**Narcissism**



**Reluctance to**



**Obsession with making**

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# *Greed*



**Uncompromising  
competition**



**Focus on numbers and  
"nothing personal"**



**Disastrously low customer  
orientation**