

MANAGEMENT



Presentaion

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OutLine

- 1) What is Management
- 2) Historical Background of Management
- 3) What does a Manager do
- 4) Functions of Management
- 5) Skills of good manager
- 6) Funny management Stories
- 7) Six mostly common problems of Ukrainian managers
- 8) Why I want to be a manager

WHAT IS MANAGEMENT

HISTORICAL BACKGROUND MANAGEMENT



As early as 4000 B.C., the Egyptians were aware of the importance of planning, organizing and controlling. The huge pyramids of Egypt stand a mute testimony to the managerial and organizational abilities of the ancient Egyptian civilization

WHAT DOES A MANAGER DO:



BUILD A TEAM

Find people for whom you can rely!

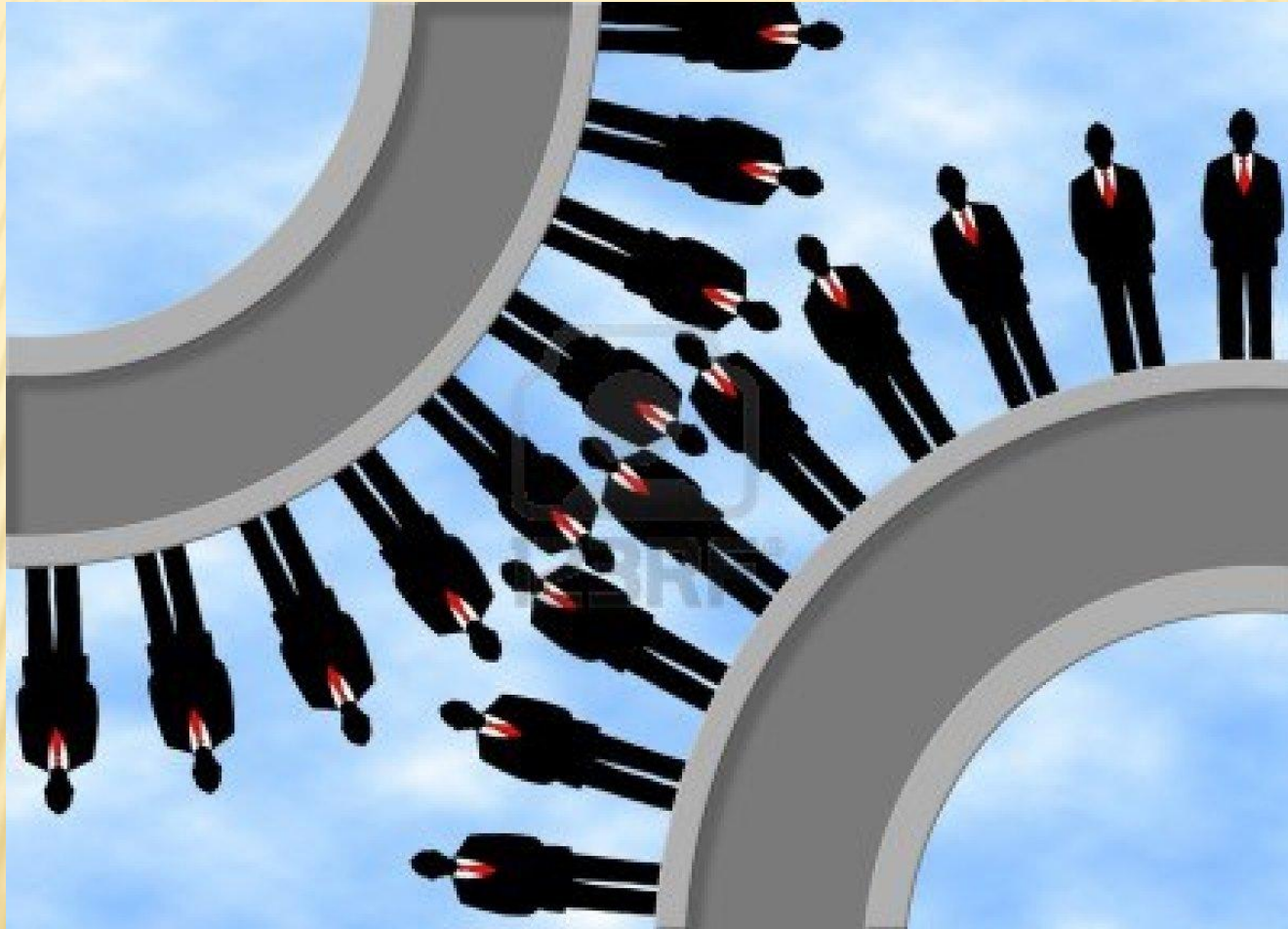


MOTIVATE YOU TEAM

Find unique motivation for each member of your team



KEEP YOUR TEAM FUNCTION AS A PART OF THE WHOLE COMPANY



MAKE CHANGES EVERY DAY AND FIX THINGS



FUNCTIONS OF MANAGEMENT:



PLANNING

Planning will help you to succeed



ORGANISING



STAFFING

Put right man on right job , square pegs in square holes and round pegs in round holes.



DIRECTING



CONTROLLING

Controlling everything is really difficult and responsible work!



SKILLS OF MANAGER:

GOOD ORGANIZATION



GOOD TIME MANAGEMENT



FORWARD-PLANNING AND STRATEGY



COMMUNICATION



PROBLEM-SOLVING

Problem Solving Steps

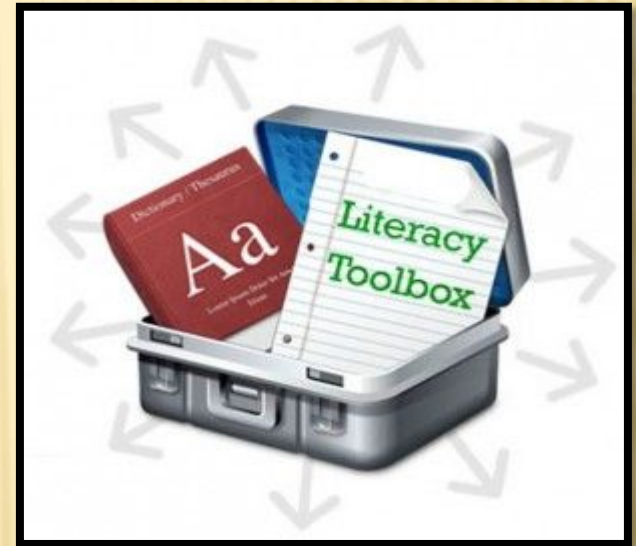
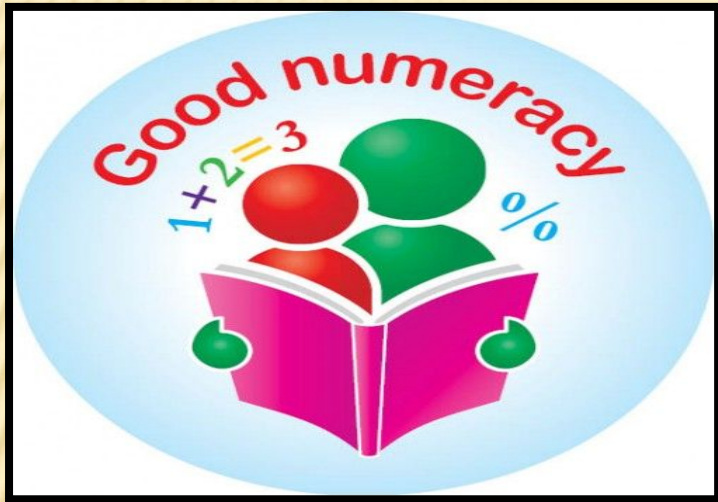
1. What is my problem?

2. Think, think, think of some solutions

3. What would happen if...?
Would it be safe? Would it be fair?
How would everyone feel?

4. Give it a try!

ADMINISTRATIVE AND FINANCIAL SKILLS



LEADERSHIP



FUNNY MANAGEMENT STORIES



SIX MOSTLY COMMON PROBLEMS OF UKRAINIAN MANAGERS



TOP 6 DEADLY SINS OF UKRAINIAN MANAGEMENT



Narcissism



Reluctance to



Obsession with making

Greed



**Uncompromising
competition**



**Focus on numbers and
"nothing personal"**



**Disastrously low customer
orientation**