

# MANAGEMENT



Presentation

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# OutLine

- 1) What is Management
- 2) Historical Background of Management
- 3) What does a Manager do
- 4) Functions of Management
- 5) Skills of good manager
- 6) Funny management Stories
- 7) Six mostly common problems of Ukrainian managers
- 8) Why I want to be a manager

# WHAT IS MANAGEMENT

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# HISTORICAL BACKGROUND MANAGEMENT

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As early as 4000 B.C., the Egyptians were aware of the importance of planning, organizing and controlling. The huge pyramids of Egypt stand a mute testimony to the managerial and organizational abilities of the ancient Egyptian civilization

# WHAT DOES A MANAGER DO:



# BUILD A TEAM

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Find people for whom you can rely!



# MOTIVATE YOU TEAM

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Find unique motivation for each member of your team



# KEEP YOUR TEAM FUNCTION AS A PART OF THE WHOLE COMPANY

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# MAKE CHANGES EVERY DAY AND FIX THINGS

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# FUNCTIONS OF MANAGEMENT:



# PLANNING

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Planning will help you to succeed



# ORGANISING

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# STAFFING

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**Put right man on right job , square pegs in square holes and round pegs in round holes.**



# DIRECTING

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# CONTROLLING

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**Controlling everything is really difficult and responsible work!**



# **SKILLS OF MANAGER:**

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# GOOD ORGANIZATION

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# GOOD TIME MANAGEMENT

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# FORWARD-PLANNING AND STRATEGY

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# COMMUNICATION

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# PROBLEM-SOLVING

**Problem Solving Steps**

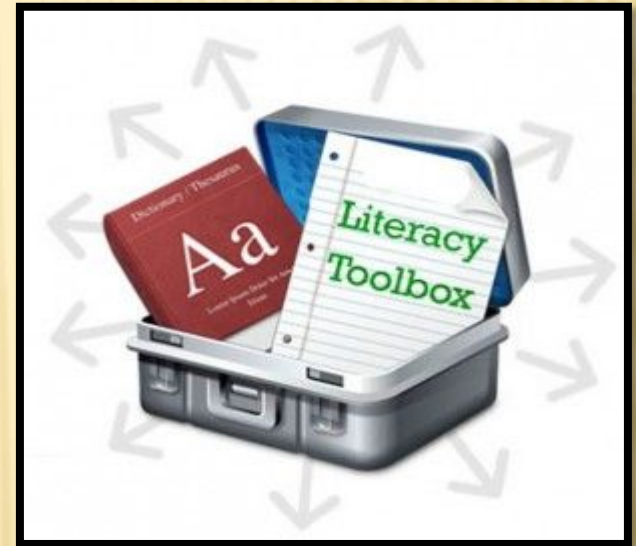
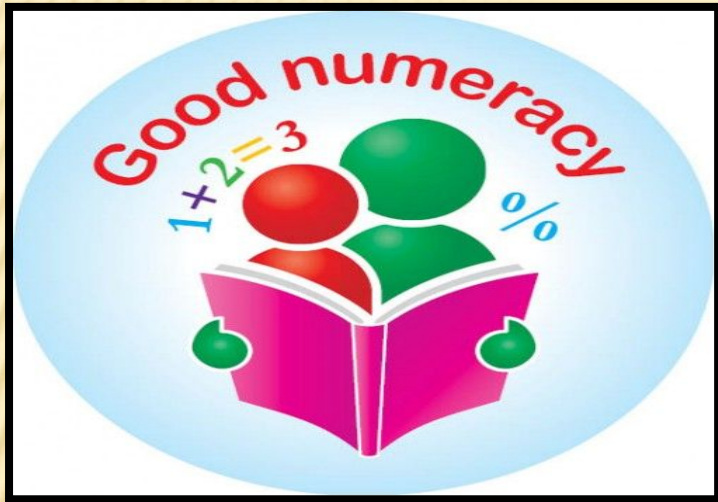
1. What is my problem?

2. Think, think, think of some solutions

3. What would happen if...?  
Would it be safe? Would it be fair?  
How would everyone feel?

4. Give it a try!

# ADMINISTRATIVE AND FINANCIAL SKILLS



# LEADERSHIP

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# FUNNY MANAGEMENT STORIES





# SIX MOSTLY COMMON PROBLEMS OF UKRAINIAN MANAGERS

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# TOP 6 DEADLY SINS OF UKRAINIAN MANAGEMENT

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**Narcissism**



**Reluctance to**



**Obsession with making**

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# *Greed*



**Uncompromising  
competition**



**Focus on numbers and  
"nothing personal"**



**Disastrously low customer  
orientation**