

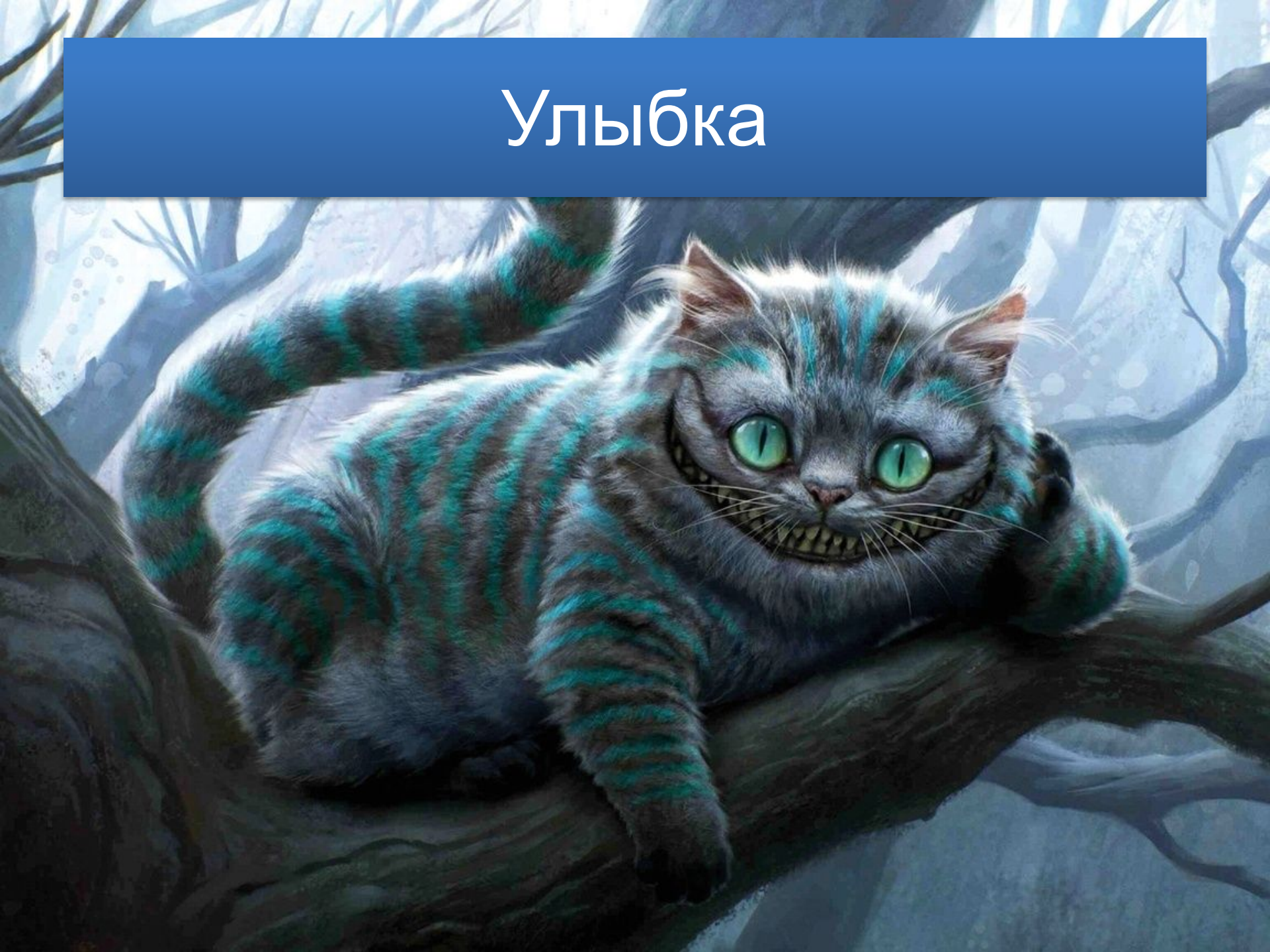


Ведение переговоров



**Контакт
глаз**

Улыбка



A young woman with dark hair pulled back, wearing a dark blue business suit jacket over a white top, is smiling warmly at the camera. The background is a blurred office environment with other people in business attire.

Личное обращение

A close-up photograph of a woman with long, dark hair, smiling. She is wearing a dark blue blazer over a white t-shirt. The t-shirt has a logo that includes the letters 'PRF' and a circular emblem above it. The text 'Открытая поза' is overlaid on the image in a large, black, sans-serif font.

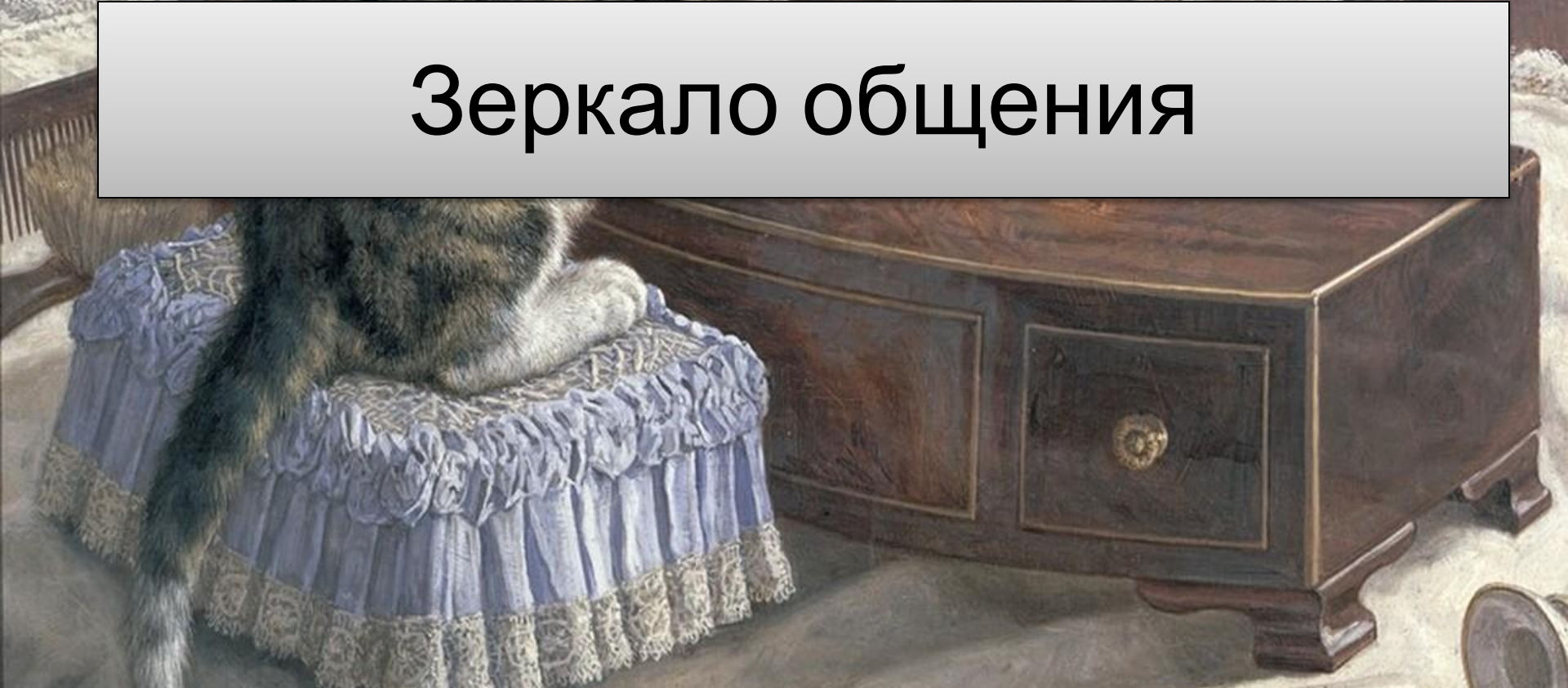
Открытая поза

Обращение корпуса к собеседнику

Посадка за столом




Зеркало общения



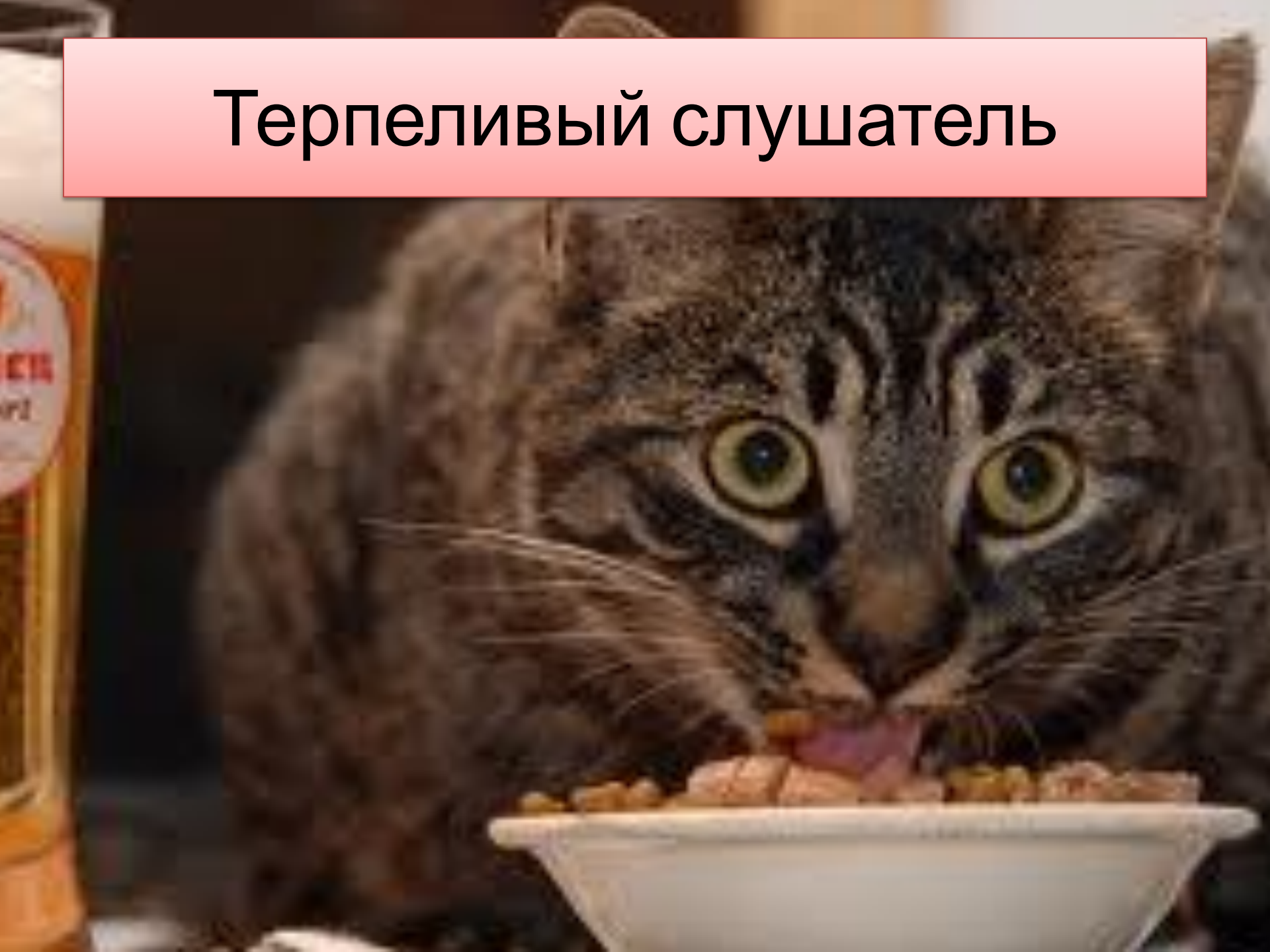
Положительные установки

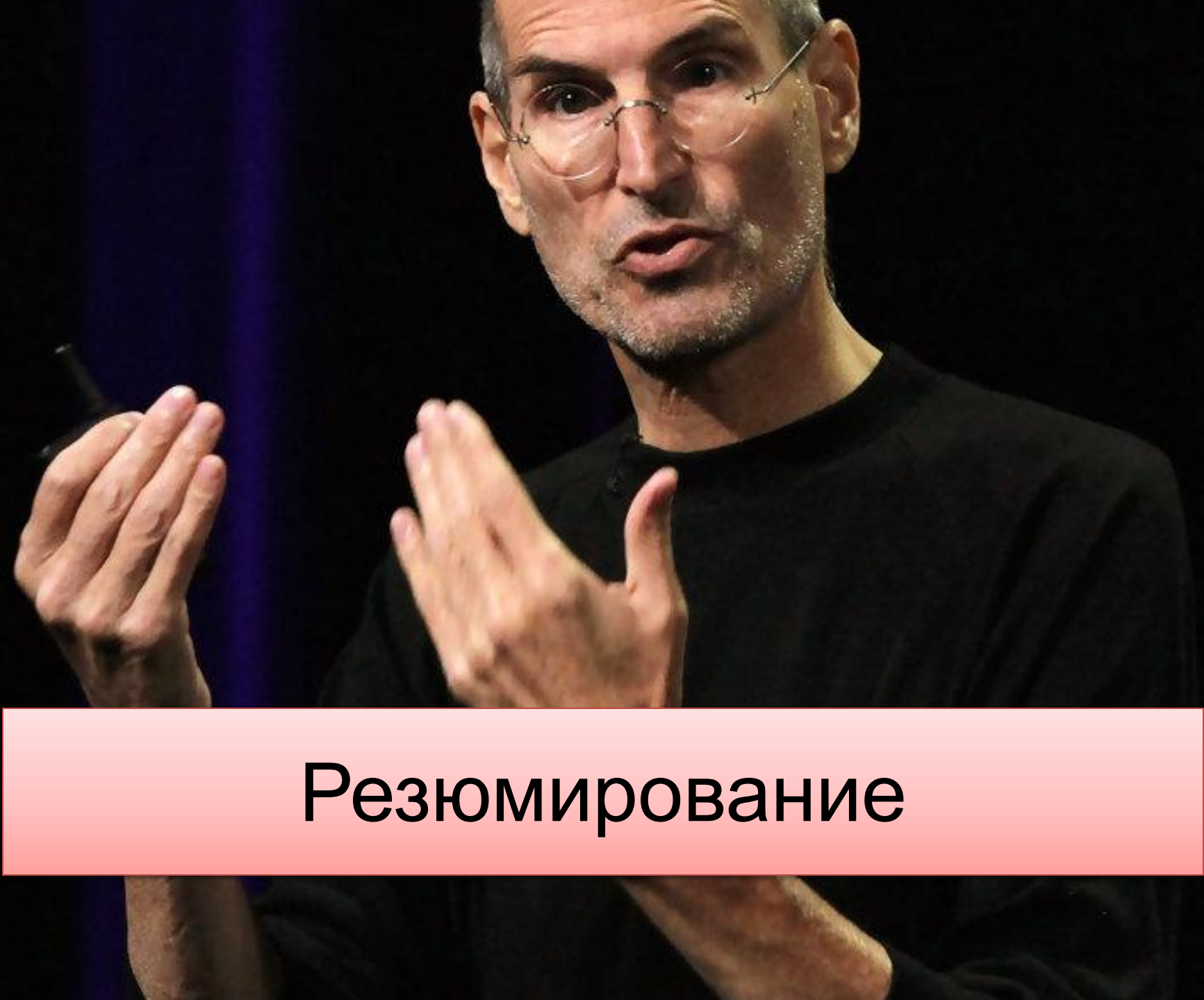


A photograph of two men in business suits engaged in a conversation. The man on the left is gesturing with his hand while speaking to the man on the right. The background is a blurred office setting with windows.

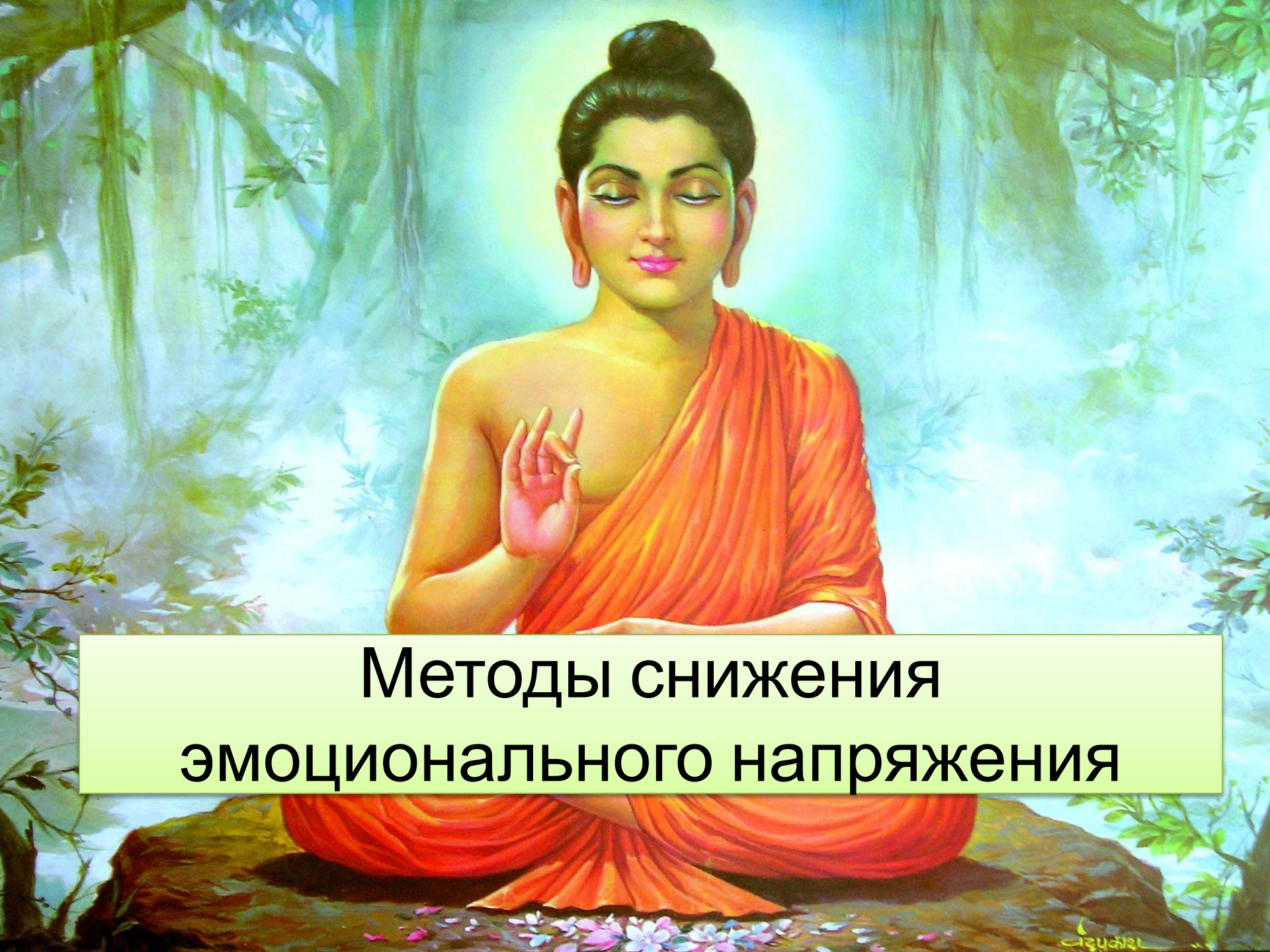
Выяснение позиции собеседника

Терпеливый слушатель





Резюмирование



**Методы снижения
эмоционального напряжения**

