

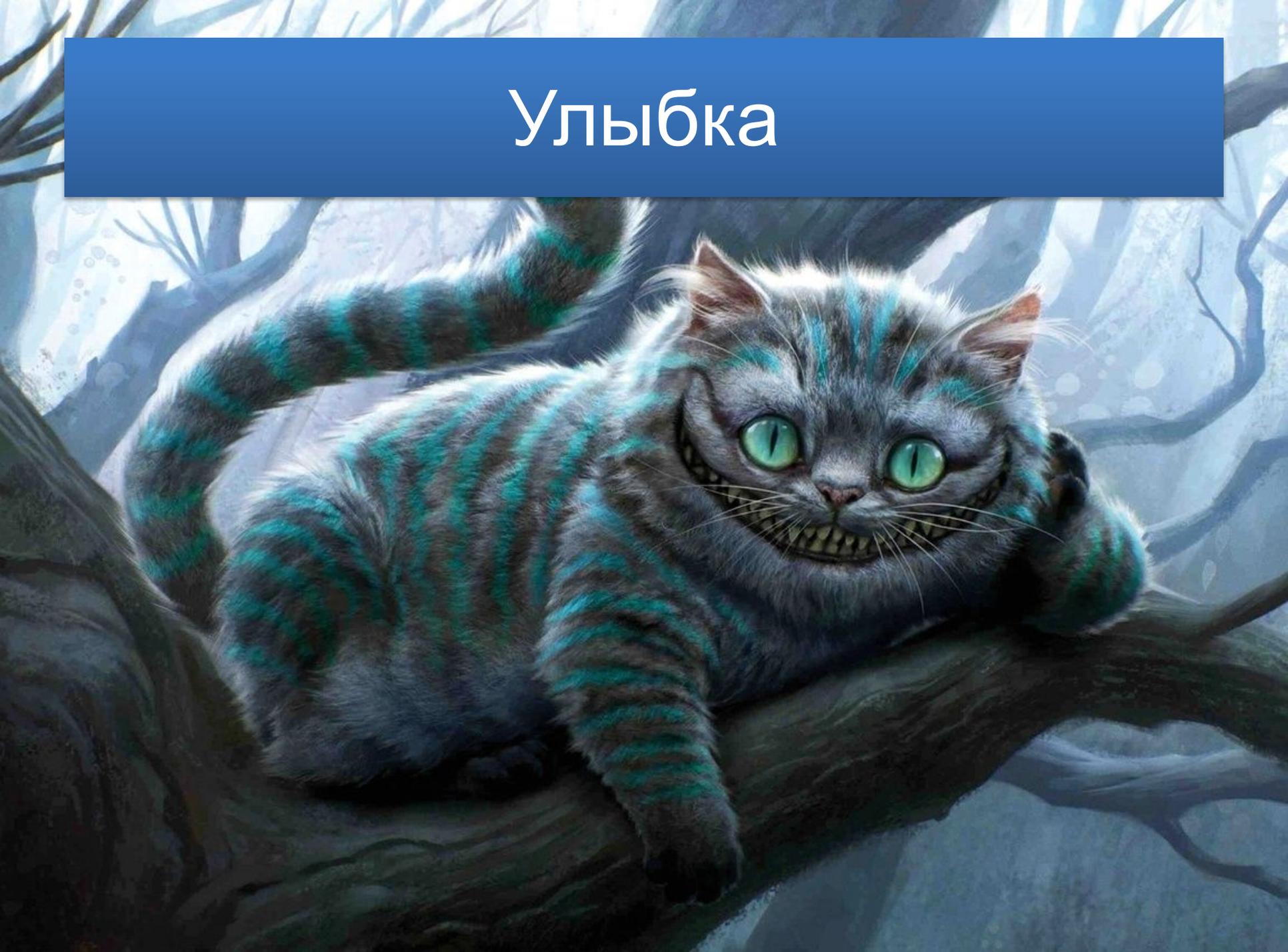
A tropical beach scene with turquoise water and a blue sky with clouds. The text "Ведение переговоров" is overlaid on a white rectangular box in the center of the image.

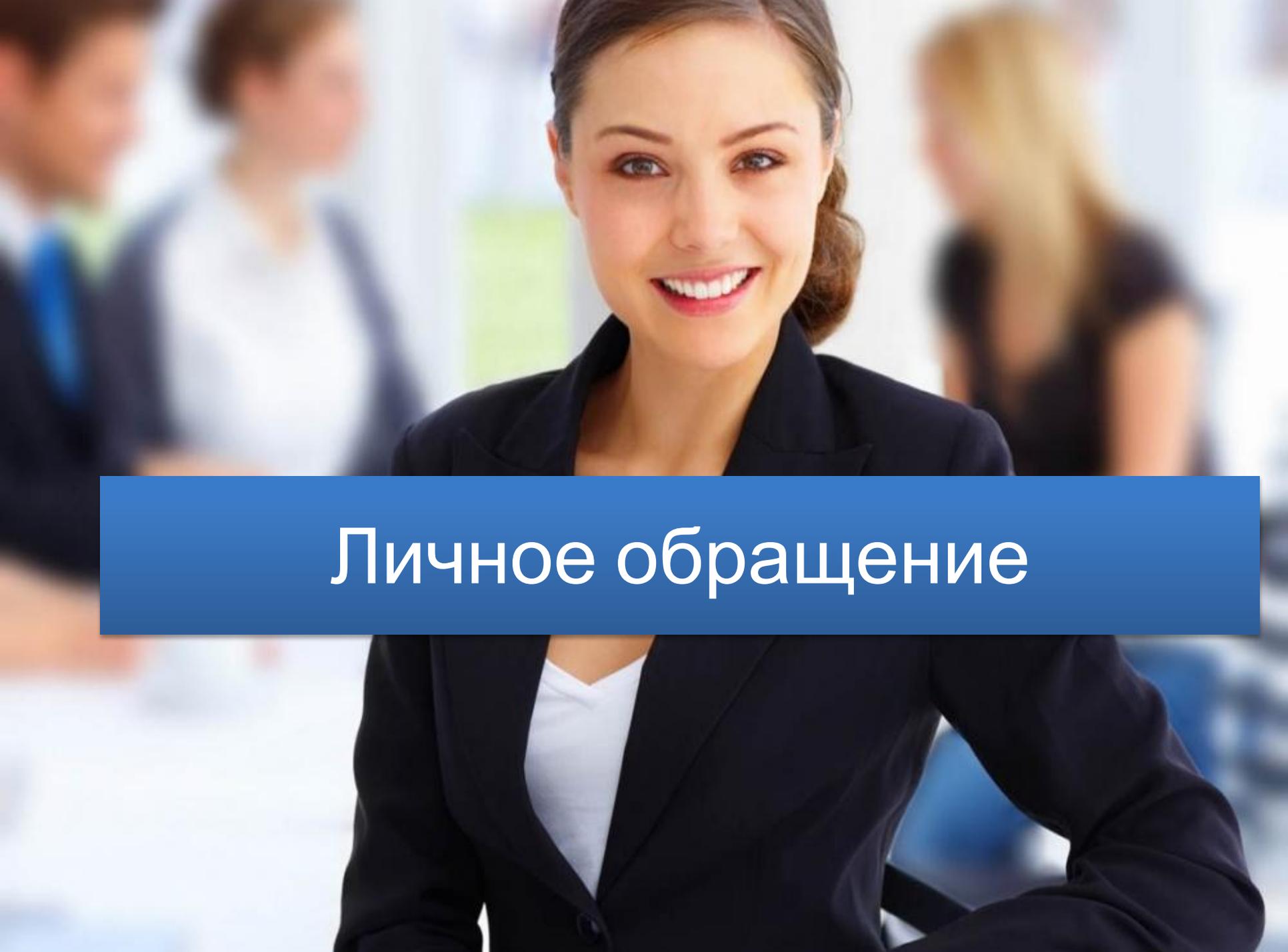
# Ведение переговоров



**Контакт  
глаз**

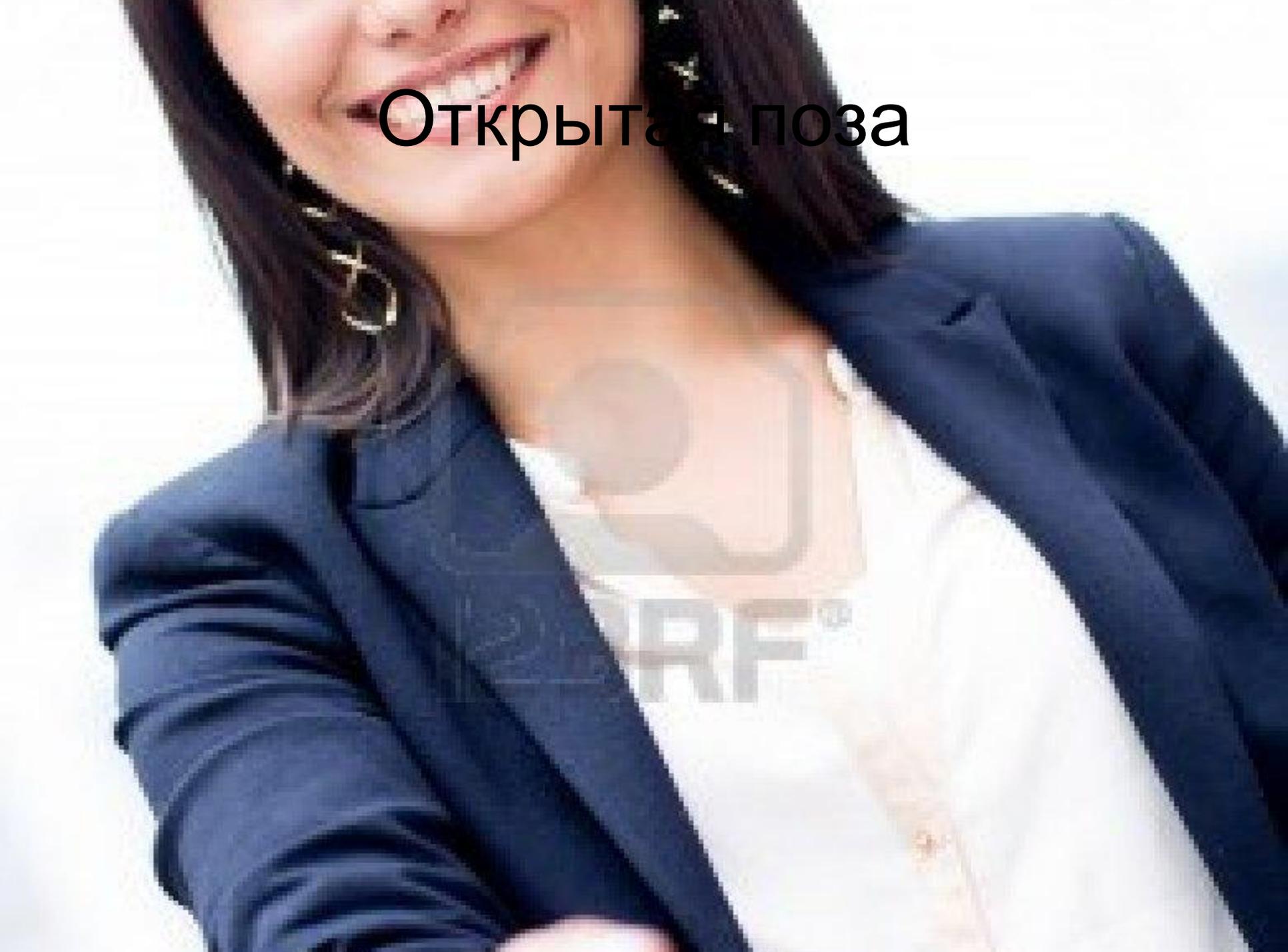
# Улыбка



A young woman with dark hair pulled back, wearing a dark blue business blazer over a white top, is smiling warmly at the camera. The background is a blurred office environment with other people in business attire.

Личное обращение

Открытая поза

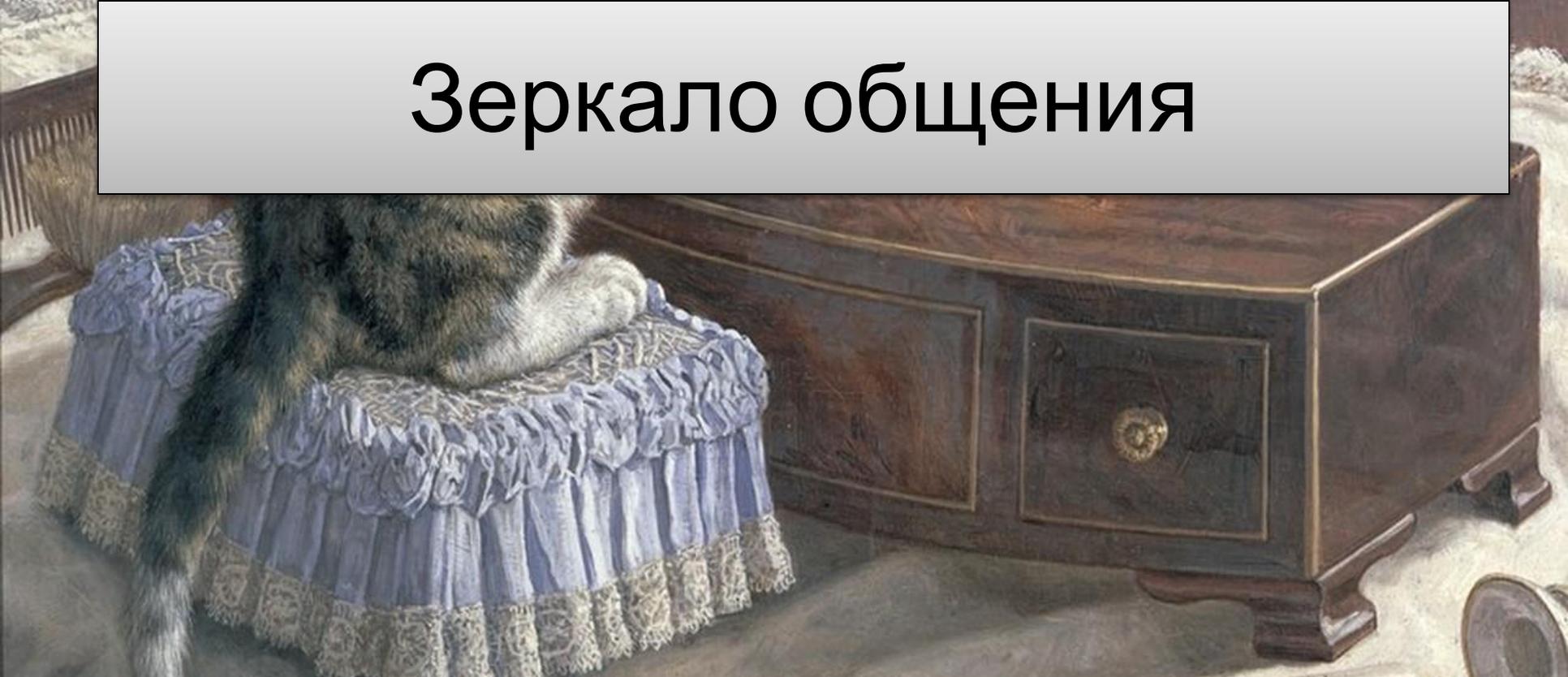


# Обращение корпуса к собеседнику

# Посадка за столом



Зеркало общения



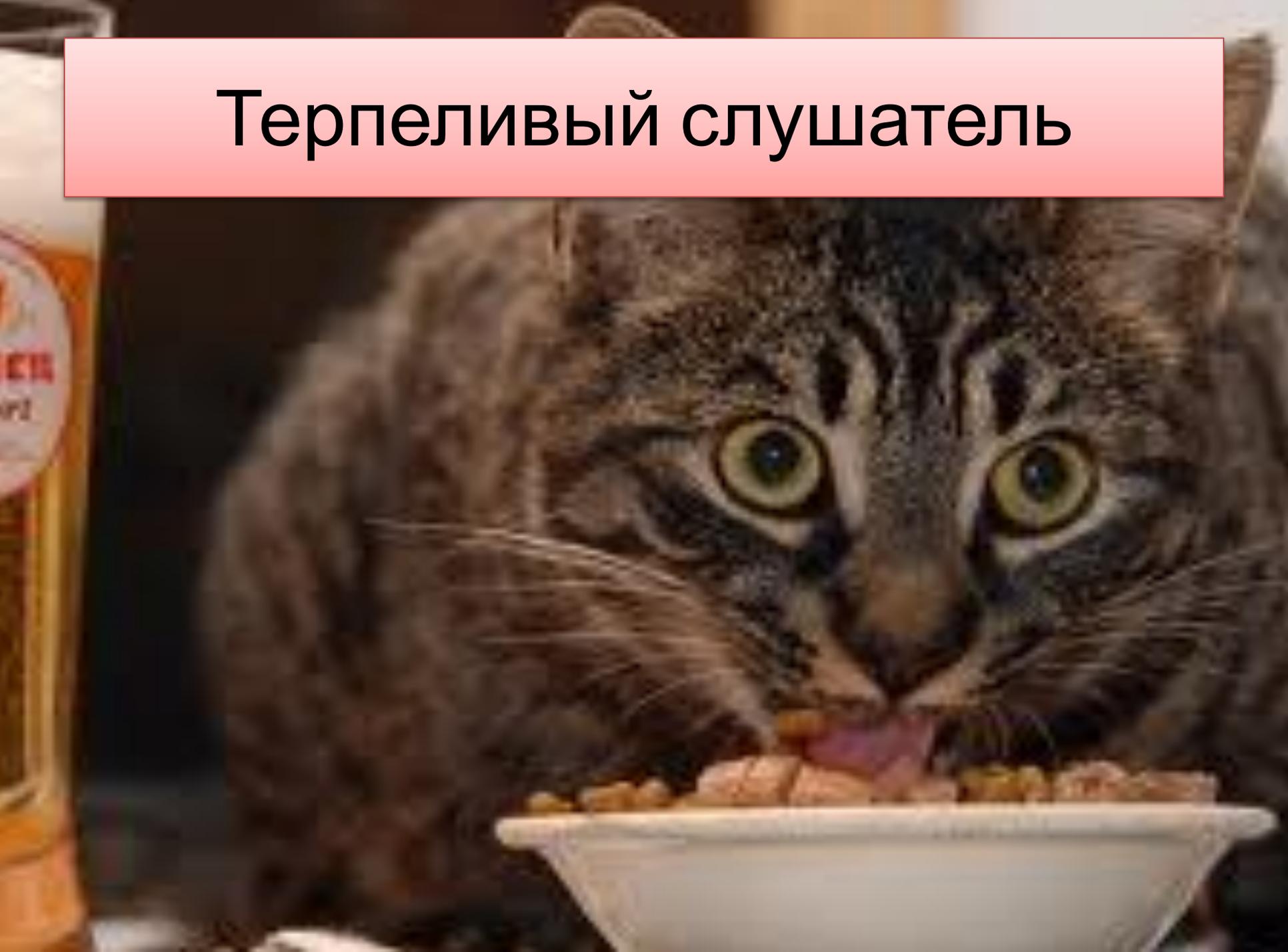
# Положительные установки



A photograph of two men in business suits engaged in a conversation. The man on the left is gesturing with his hand while speaking to the man on the right. The background is a blurred office setting with windows.

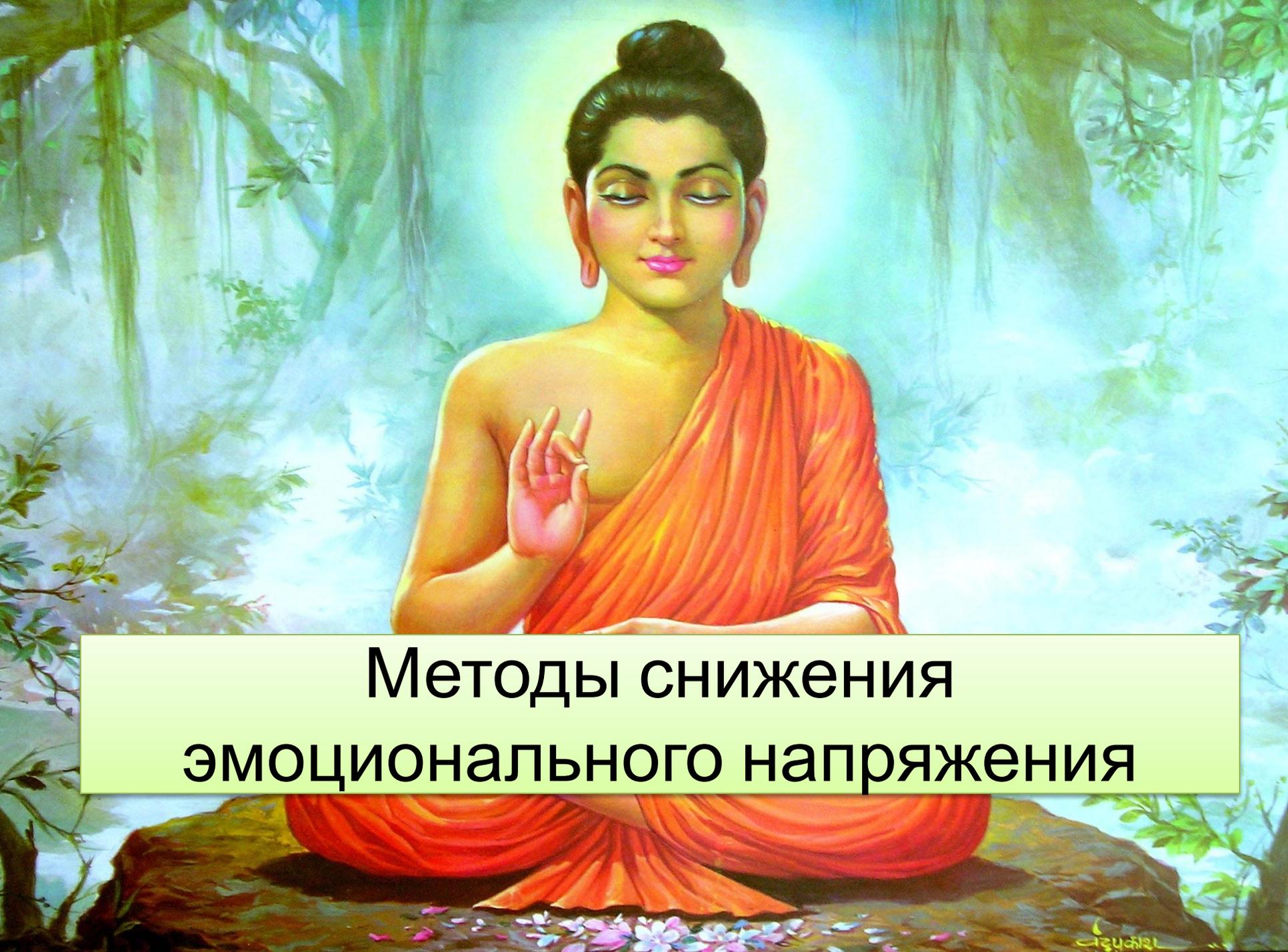
# Выяснение позиции собеседника

# Терпеливый слушатель





Резюмирование



**Методы снижения  
эмоционального напряжения**

